

United States				
Representative	Phone	Fax	email / web address	Territory
Advance Sales & Engineering 19145 180 th Avenue Big Lake, MN 55309	(763) 536-3977	(763) 463-1806	bill@advancesales.net	<ul style="list-style-type: none"> ▪ Minnesota ▪ North Dakota ▪ South Dakota ▪ Wisconsin, Western (west of Iron, Price, Taylor, Clark, Jackson and La Crosse counties)
AM Engineered Sales 7908 Cinti-Dayton Rd, Ste L West Chester, OH 45069	(513) 759-5611	(513) 779-6693	billmoser@amengineeredsales.com	<ul style="list-style-type: none"> ▪ Kentucky (west of Bracken, Harrison, Bourbon, Fayette, Madison, Rockcastle, Laurel and Whitley counties) ▪ Ohio
Alternative Sales Associates 3387 Velvet Ash Evergreen, CO 80439	(303) 674-8387	(303) 679-1315	daniel@asaelectrical.com dstone@asaelectrical.com www.asaelectical.com	<ul style="list-style-type: none"> ▪ Colorado ▪ Utah ▪ Wyoming

<p>Applied Controls, Inc. (ACI) 270 Melinda Circle White Lake, MI 48386</p>	<p>(248) 830-4850</p>	<p>(248) 698-2143</p>	<p>Crclauderback@aol.com</p>	<ul style="list-style-type: none"> ▪ Michigan (except Upper Peninsula)
<p>BC&H Company 1011 Van Buren Ave Indian Trail, NC 28079</p>	<p>(704) 847-9131</p>	<p>(704) 847-3651</p>	<p>richardh@bchrep.com www.bchrep.com</p>	<ul style="list-style-type: none"> ▪ Kentucky, Eastern (east of and including Bracken, Harrison, Bourbon, Fayette, Madison, Rockcastle, Laurel and Whitley counties) ▪ North Carolina ▪ South Carolina ▪ Virginia ▪ West Virginia
<p>Benson Engineering, Inc. 2363 Merritt Drive Suite 100 Garland, TX 75041</p>	<p>(214) 342-0438</p>	<p>(214) 342-9950</p>	<p>alan.hobbs@bensonengineering.com www.bensonengineering.com</p>	<ul style="list-style-type: none"> ▪ Arkansas ▪ Iowa (south of Blackhawk, Buchanan, Calhoun, Delaware, Dubuque, Grundy, Hamilton, Hardin, Ida, Sac, Webster and Woodbury counties) ▪ Kansas ▪ Louisiana ▪ Oklahoma ▪ Missouri (west of Camden, Chariton, Cooper, Dallas, Douglas, Howard, Linn, Morgan, Ozark, Putnam, Sullivan and Webster counties) ▪ Nebraska ▪ New Mexico ▪ Texas

<p>Benchmark Drives, Inc. (BDI) 222 Lexington Fox River Grove, IL 60021</p>	<p>(847) 516-9511</p>	<p>(847) 516-9584</p>	<p>ron@benchmarkdrives.com www.benchmarkdrives.com</p>	<ul style="list-style-type: none"> ▪ Illinois, Northern (north of Brown, Cass, Champaign, Logan, Mason, McLean, Pike and Vermillion counties) ▪ Iowa (Scott county) ▪ Michigan, Upper Peninsula ▪ Wisconsin, Eastern (east of & including Iron, Price, Clark, Jackson and La Crosse counties)
<p>Drive Design, Inc. 611 Forrester Drive Manchester, MO 63011</p>	<p>(314) 452-8733</p>	<p>(314) 821-9191</p>	<p>drived@aol.com http://drivedesign.webs.com</p>	<ul style="list-style-type: none"> ▪ Illinois, Southern (south of and including Brown, Cass, Champaign, Logan, Mason, McLean, Pike and Vermillion counties) ▪ Missouri (East of and including Camden, Chariton, Cooper, Dallas, Douglas, Howard, Linn, Morgan, Ozark, Putnam, Sullivan and Webster counties)
<p>Driven Sales, Inc. 3 W. Virginia Avenue West Chester, PA 19380</p>	<p>(610) 363-6884</p>	<p>(610) 672-9300</p>	<p>driven.sales@verizon.net</p>	<ul style="list-style-type: none"> ▪ Pennsylvania
<p>Forbes Engineering Sales, Inc. 2 Electronics Avenue Danvers, MA 01923</p>	<p>(978) 777-9100</p>	<p>(978) 777-0002</p>	<p>info@forbesengineering.com</p>	<ul style="list-style-type: none"> ▪ Connecticut ▪ Maine ▪ Massachusetts ▪ New Hampshire ▪ Rhode Island ▪ Vermont

<p>Hill & Associates 226 Calle Pintesco San Clemente, CA 92672</p>	<p>(949) 369-8005</p>	<p>(949) 369-8008</p>	<p>jdhill@hillreps.com</p>	<ul style="list-style-type: none"> ▪ Arizona ▪ California ▪ Hawaii ▪ Nevada
<p>Industrial Solutions, Inc. 10927 Belle Plaine Blvd. Fishers, IN 46037</p>	<p>(317) 908-0314</p>	<p>(317) 598-1061</p>	<p>mike.hurwitz@indsolinc.com joe.oliver@indsolinc.com</p>	<ul style="list-style-type: none"> ▪ Indiana
<p>KCI 62 Highland Ave. Midland Park, NJ 07432</p>	<p>(201) 493-7232</p>	<p>(201) 493-2052</p>	<p>kcindustries@optonline.net</p>	<ul style="list-style-type: none"> ▪ New York State, Upstate (excluding Metro NYC, Nassau, Suffolk, Rockland and Westchester counties)
<p>Manning & Associates, Inc. 56 East Ridge Ridgefield, CT 06877</p>	<p>(203) 438-5027</p>	<p>(203) 438-8835</p>	<p>davemanning@mindspring.com</p>	<ul style="list-style-type: none"> ▪ Metro NYC (Bronx, Brooklyn, Manhattan, Queens, Staten Island) & southern New York State (Nassau, Suffolk, Rockland and Westchester counties)
<p>PANAMTECH 700 NW 70 Terrace Fort Lauderdale, FL 33317</p>	<p>(954) 587-3769</p>	<p>(954) 792-7220</p>	<p>carreras@panamtech.com www.panamtech.com</p>	<ul style="list-style-type: none"> ▪ Florida (except Madison and Taylor counties) ▪ Puerto Rico ▪ Dominican Republic

<p>Perry & Associates 5205 Galleon Dr NE Tacoma, WA 98422</p>	<p>(206) 419-9098</p>	<p>(253) 943-0770</p>	<p>gene@gperryassoc.com www.gperryassoc.com</p>	<ul style="list-style-type: none"> ▪ Idaho ▪ Montana ▪ Oregon ▪ Washington ▪ Alaska
<p>Simpson & Associates (SKA) 1001 Greensprings Avenue North Birmingham, AL 35305</p>	<p>(205) 323-3330</p>	<p>(205) 323-3379</p>	<p>mike@skadrives.com www.skadrives.com</p>	<ul style="list-style-type: none"> ▪ Alabama ▪ Florida Panhandle (Madison and Taylor counties only) ▪ Georgia ▪ Mississippi ▪ Tennessee
<p>TGB Industrial Sales 92 Sycamore Road Douglassville, PA 19518</p>	<p>(610) 721-5579</p>	<p>(610) 385-4802</p>	<p>tgbgears@aol.com jbindustrial@msn.com</p>	<ul style="list-style-type: none"> ▪ Delaware ▪ District of Columbia ▪ Maryland ▪ New Jersey

Hitachi America, Ltd.

USA Variable Frequency Drives Sales Representatives



Canada

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Rel-Tech Bldg A, #16 5904 50 th Street Leduc, AB T9E 6J6	(780) 980-0799	(780) 980-0656	multigas@telus.net

Mexico

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SAITEC Internacional, S. A. de C. V. Alma Mater 3611 Res. Rangel Frias Monterrey, N. L. 64160 Mexico	(8) 311-0825	(8) 311-4443	saitec@email.com www.saitecinternacional.com