

United States

| Representative | Phone | Fax | email / web address | Territory |
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| <p>Advance Sales & Engineering 19145 180th Avenue Big Lake, MN 55309</p> | <p>(763) 536-3977</p> | <p>(763) 463-1806</p> | <p>bill@advancesales.net</p> | <ul style="list-style-type: none"> ▪ Minnesota ▪ North Dakota ▪ South Dakota ▪ Wisconsin, Western (west of Iron, Price, Taylor, Clark, Jackson and La Crosse counties) |
| <p>Alternative Sales Associates 3387 Velvet Ash Evergreen, CO 80439</p> | <p>(303) 674-8387</p> | <p>(303) 679-1315</p> | <p>daniel@asaelectrical.com</p> <p>dstone@asaelectrical.com</p> <p>www.asaelectrical.com</p> | <ul style="list-style-type: none"> ▪ Colorado ▪ Utah ▪ Wyoming |

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| <p>AM Engineered Sales 7908 Cincinnati Dayton Rd, Suite L West Chester, OH 45069</p> | <p>(513) 759-5611</p> | <p>(513) 779-6693</p> | <p>billmoser@amengineeredsales.com www.amengineeredsales.com</p> | <ul style="list-style-type: none"> ▪ Indiana ▪ Kentucky (west of Bracken, Harrison, Bourbon, Fayette, Madison, Rockcastle, Laurel and Whitley counties) ▪ Ohio |
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| <p>Applied Controls, Inc. (ACI) 270 Melinda Circle White Lake, MI 48386</p> | <p>(248) 830-4850</p> | <p>(248) 698-2143</p> | <p>crlauderback@aol.com</p> | <ul style="list-style-type: none"> ▪ Michigan (except Upper Peninsula) |
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| <p>BC&H Company 1011 Van Buren Ave Indian Trail, NC 28079</p> | <p>(704) 847-9131</p> | <p>(704) 847-3651</p> | <p>richardh@bchrep.com www.bchrep.com</p> | <ul style="list-style-type: none"> ▪ Kentucky, Eastern (east of and including Bracken, Harrison, Bourbon, Fayette, Madison, Rockcastle, Laurel and Whitley counties) ▪ North Carolina ▪ South Carolina ▪ Virginia ▪ West Virginia |
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| <p>Benson Engineering, Inc. 2363 Merritt Drive Suite 100 Garland, TX 75041</p> | <p>(214) 342-0438</p> | <p>(214) 342-9950</p> | <p>alan.hobbs@bensonengineering.com www.bensonengineering.com</p> | <ul style="list-style-type: none"> ▪ Arkansas ▪ Iowa (south of Blackhawk, Buchanan, Calhoun, Delaware, Dubuque, Grundy, Hamilton, Hardin, Ida, Sac, Webster and Woodbury counties) ▪ Kansas ▪ Louisiana ▪ Oklahoma ▪ Missouri (west of Camden, Chariton, Cooper, Dallas, Douglas, Howard, Linn, Morgan, Ozark, Putnam, Sullivan and Webster counties) ▪ Nebraska ▪ New Mexico ▪ Texas |
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| <p>Benchmark Drives, Inc. (BDI) 222 Lexington Fox River Grove, IL 60021</p> | <p>(847) 516-9511</p> | <p>(847) 516-9584</p> | <p>ron@benchmarkdrives.com www.benchmarkdrives.com</p> | <ul style="list-style-type: none"> ▪ Illinois, Northern (north of Brown, Cass, Champaign, Logan, Mason, McLean, Pike and Vermillion counties) ▪ Iowa (Scott county only) ▪ Michigan, Upper Peninsula ▪ Wisconsin, Eastern (east of & including Iron, Price, Clark, Jackson and La Crosse counties) |
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| <p>Drive Design, Inc. 611 Forrester Drive Manchester, MO 63011</p> | <p>(314) 452-8733</p> | <p>(314) 821-9191</p> | <p>drived@aol.com http://drivedesign.webs.com</p> | <ul style="list-style-type: none"> ▪ Illinois, Southern (south of and including Brown, Cass, Champaign, Logan, Mason, McLean, Pike and Vermillion counties) ▪ Missouri (East of and including Camden, Chariton, Cooper, Dallas, Douglas, Howard, Linn, Morgan, Ozark, Putnam, Sullivan and Webster counties) |
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| <p>Driven Sales, Inc. 3 W. Virginia Avenue West Chester, PA 19380</p> | <p>(610) 363-6884</p> | <p>(610) 672-9300</p> | <p>driven.sales@verizon.net</p> | <ul style="list-style-type: none"> ▪ Delaware ▪ District of Columbia ▪ Maryland ▪ New Jersey, Southern (south of Monmouth and Mercer counties) ▪ Pennsylvania |
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| <p>Hill & Associates 226 Calle Pintesco San Clemente, CA 92672</p> | <p>(949) 369-8005</p> | <p>(949) 369-8008</p> | <p>jdhill@hillreps.com orders@hillreps.com</p> | <ul style="list-style-type: none"> ▪ Arizona ▪ California ▪ Hawaii ▪ Nevada |
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| <p>Manning & Associates, Inc. 56 East Ridge Ridgefield, CT 06877</p> | <p>(203) 438-5027</p> | <p>(203) 438-8835</p> | <p>davemanning@mindspring.com</p> | <ul style="list-style-type: none"> ▪ New Jersey, Southern (north of and including Monmouth and Mercer counties) ▪ Metro NYC, Downstate NY (Bronx, Brooklyn, Manhattan, Queens, Staten Island) & southern New York State (Dutchess, Nassau, Orange, Putnam, Rockland, Suffolk, Sullivan, Ulster and Westchester counties) |
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| <p>PANAMTECH 700 NW 70 Terrace Fort Lauderdale, FL 33317</p> | <p>(954) 587-3769</p> | <p>(954) 792-7220</p> | <p>carreras@panamtech.com www.panamtech.com</p> | <ul style="list-style-type: none"> ▪ Florida (except Madison and Taylor counties) ▪ Puerto Rico ▪ Dominican Republic |
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| <p>Perry & Associates 5205 Galleon Dr NE Tacoma, WA 98422</p> | <p>(206) 419-9098</p> | <p>(253) 943-0770</p> | <p>gene@gperryassoc.com www.gperryassoc.com</p> | <ul style="list-style-type: none"> ▪ Idaho ▪ Montana ▪ Oregon ▪ Washington ▪ Alaska |
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**R. Maher Associates,
Inc., (RMA)**
99 Loomis Street
Manchester, CT 06042

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- **Connecticut**
- **Maine**
- **Massachusetts**
- **New Hampshire**
- **New York State, Upstate**
(excluding Metro NYC, Nassau, Suffolk, Rockland and Westchester counties)
- **Rhode Island**
- **Vermont**

**Simpson &
Associates (SKA)**
1001 Greensprings
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- **Alabama**
- **Florida, Panhandle**
(Madison and Taylor counties only)
- **Georgia**
- **Mississippi**
- **Tennessee**



Hitachi America, Ltd.

USA Variable Frequency Drives Sales Representatives



Canada

| Authorized Sales Agent | Phone | Fax | email / Web Address | Territory |
|---|--|-------------------|--|--|
| Armature Electric 275 W 4 th Avenue Vancouver, BC V5Y 1G8 | (604) 879-6141 | (604) 879-6974 | sales@armatureelectric.com www.armatureelectric.com | <ul style="list-style-type: none">▪ Alberta▪ British Columbia▪ Manitoba▪ Saskatchewan |
| RG Speed Control Devices, Ltd. 643 Chrislea Road, # 5 Woodbridge Ontario, Canada L4L 8A3 | (905) 856-6724 (800) 265-5304 | (905) 856-6725 | sales@rgspeed.com www.rgspeed.com | <ul style="list-style-type: none">▪ Ontario▪ New Brunswick▪ Nova Scotia▪ Québec |

Mexico

| Authorized Sales Agent | Phone | Fax | email / Web Address |
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| MELCSA Industria No. 25 ESQ. Centenario Mexico, DF 02070 | (5) 561-1312 | (5) 352-7255 | jcervera@melcsa.com www.melcsa.com |
| SAITEC Internacional, S. A. de C. V. Alma Mater 3611 Res. Rangel Frias Monterrey, N. L. 64160 Mexico | (8) 311-0825 | (8) 311-4443 | saitec@email.com www.saitecinternacional.com |