

United States

Representative	Phone	Fax	email / web address	Territory
Advance Sales & Engineering 19145 180 th Avenue Big Lake, MN 55309	(763) 536-3977	(763) 463-1806	bill@advancesales.net	<ul style="list-style-type: none"> ▪ Minnesota ▪ North Dakota ▪ South Dakota ▪ Wisconsin, Western (west of Iron, Price, Taylor, Clark, Jackson and La Crosse counties)
Alternative Sales Associates 3387 Velvet Ash Evergreen, CO 80439	(303) 674-8387	(303) 679-1315	daniel@asaelectrical.com dstone@asaelectrical.com www.asaelectrical.com	<ul style="list-style-type: none"> ▪ Colorado ▪ Utah ▪ Wyoming

<p>AM Engineered Sales 7908 Cincinnati Dayton Rd, Suite L West Chester, OH 45069</p>	<p>(513) 759-5611</p>	<p>(513) 779-6693</p>	<p>billmoser@amengineeredsales.com www.amengineeredsales.com</p>	<ul style="list-style-type: none"> ▪ Kentucky (west of Bracken, Harrison, Bourbon, Fayette, Madison, Rockcastle, Laurel and Whitley counties) ▪ Ohio
<p>Applied Controls, Inc. (ACI) 270 Melinda Circle White Lake, MI 48386</p>	<p>(248) 830-4850</p>	<p>(248) 698-2143</p>	<p>crlauderback@aol.com</p>	<ul style="list-style-type: none"> ▪ Michigan (except Upper Peninsula)
<p>Applied Motion Sales 7 Tinkham Glen Wilbraham, MA 01095</p>	<p>(413) 525-9567</p>	<p>(413) 525-9569</p>	<p>rickams@verizon.net</p>	<ul style="list-style-type: none"> ▪ Maine ▪ Massachusetts ▪ New Hampshire ▪ Rhode Island ▪ Vermont
<p>BC&H Company 1011 Van Buren Ave Indian Trail, NC 28079</p>	<p>(704) 847-9131</p>	<p>(704) 847-3651</p>	<p>richardh@bchrep.com www.bchrep.com</p>	<ul style="list-style-type: none"> ▪ Kentucky, Eastern (east of and including Bracken, Harrison, Bourbon, Fayette, Madison, Rockcastle, Laurel and Whitley counties) ▪ North Carolina ▪ South Carolina ▪ Virginia ▪ West Virginia

<p>Benson Engineering, Inc. 2363 Merritt Drive Suite 100 Garland, TX 75041</p>	<p>(214) 342-0438</p>	<p>(214) 342-9950</p>	<p>alan.hobbs@bensonengineering.com www.bensonengineering.com</p>	<ul style="list-style-type: none"> ▪ Arkansas ▪ Iowa (south of Blackhawk, Buchanan, Calhoun, Delaware, Dubuque, Grundy, Hamilton, Hardin, Ida, Sac, Webster and Woodbury counties) ▪ Kansas ▪ Louisiana ▪ Oklahoma ▪ Missouri (west of Camden, Chariton, Cooper, Dallas, Douglas, Howard, Linn, Morgan, Ozark, Putnam, Sullivan and Webster counties) ▪ Nebraska ▪ New Mexico ▪ Texas
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<p>Benchmark Drives, Inc. (BDI) 222 Lexington Fox River Grove, IL 60021</p>	<p>(847) 516-9511</p>	<p>(847) 516-9584</p>	<p>ron@benchmarkdrives.com www.benchmarkdrives.com</p>	<ul style="list-style-type: none"> ▪ Illinois, Northern (north of Brown, Cass, Champaign, Logan, Mason, McLean, Pike and Vermillion counties) ▪ Iowa (Scott county only) ▪ Michigan, Upper Peninsula ▪ Wisconsin, Eastern (east of & including Iron, Price, Clark, Jackson and La Crosse counties)
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<p>Drive Design, Inc. 611 Forrester Drive Manchester, MO 63011</p>	<p>(314) 452-8733</p>	<p>(314) 821-9191</p>	<p>drived@aol.com http://drivedesign.webs.com</p>	<ul style="list-style-type: none"> ▪ Illinois, Southern (south of and including Brown, Cass, Champaign, Logan, Mason, McLean, Pike and Vermillion counties) ▪ Missouri (East of and including Camden, Chariton, Cooper, Dallas, Douglas, Howard, Linn, Morgan, Ozark, Putnam, Sullivan and Webster counties)
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<p>Driven Sales, Inc. 3 W. Virginia Avenue West Chester, PA 19380</p>	<p>(610) 363-6884</p>	<p>(610) 672-9300</p>	<p>driven.sales@verizon.net</p>	<ul style="list-style-type: none"> ▪ Delaware ▪ District of Columbia ▪ Maryland ▪ New Jersey, Southern (south of Monmouth and Mercer counties) ▪ Pennsylvania
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<p>Hill & Associates 226 Calle Pintesresco San Clemente, CA 92672</p>	<p>(949) 369-8005</p>	<p>(949) 369-8008</p>	<p>jdhill@hillreps.com</p>	<ul style="list-style-type: none"> ▪ Arizona ▪ California ▪ Hawaii ▪ Nevada
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<p>Industrial Solutions, Inc. 10927 Belle Plaine Blvd. Fishers, IN 46037</p>	<p>(317) 908-0314</p>	<p>(317) 598-1061</p>	<p>mike.hurwitz@indsolinc.com joe.oliver@indsolinc.com</p>	<ul style="list-style-type: none"> ▪ Indiana
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<p>KCI 62 Highland Ave. Midland Park, NJ 07432</p>	<p>(201) 493-7232</p>	<p>(201) 493-2052</p>	<p>kcindustries@optonline.net</p>	<ul style="list-style-type: none"> ▪ New York State, Upstate (excluding Metro NYC, Nassau, Suffolk, Rockland and Westchester counties)
<p>Manning & Associates, Inc. 56 East Ridge Ridgefield, CT 06877</p>	<p>(203) 438-5027</p>	<p>(203) 438-8835</p>	<p>davemanning@mindspring.com</p>	<ul style="list-style-type: none"> ▪ Connecticut ▪ New Jersey, Southern (north of and including Monmouth and Mercer counties) ▪ Metro NYC, Downstate NY (Bronx, Brooklyn, Manhattan, Queens, Staten Island) & southern New York State (Dutchess, Nassau, Orange, Putnam, Rockland, Suffolk, Sullivan, Ulster and Westchester counties)
<p>PANAMTECH 700 NW 70 Terrace Fort Lauderdale, FL 33317</p>	<p>(954) 587-3769</p>	<p>(954) 792-7220</p>	<p>carreras@panamtech.com www.panamtech.com</p>	<ul style="list-style-type: none"> ▪ Florida (except Madison and Taylor counties) ▪ Puerto Rico ▪ Dominican Republic
<p>Perry & Associates 5205 Galleon Dr NE Tacoma, WA 98422</p>	<p>(206) 419-9098</p>	<p>(253) 943-0770</p>	<p>gene@gperryassoc.com www.gperryassoc.com</p>	<ul style="list-style-type: none"> ▪ Idaho ▪ Montana ▪ Oregon ▪ Washington ▪ Alaska

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