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**HITACHI AMERICA HELPS GARLAND INDEPENDENT SCHOOL  
DISTRICT TAKE LEARNING INTO 21<sup>ST</sup> CENTURY**

*--Installation of CP-X328W model projectors throughout district benefits teachers and  
students alike--*

**GARLAND, TEXAS,** [www.hitachi.us](http://www.hitachi.us), August 25, 2004 - In an example of Hitachi America's ability to provide educators with advanced functionality, reliability and qualified compatibility, the Garland Independent School District in Texas has standardized on Hitachi CP-X328W model projectors. With 57,000 students in 64 schools ranging from pre-K to high school, the District intends to have in excess of 1,100 CP-X328W models at the project's completion.

The Garland ISD has been installing projectors (sold and installed by Troxell Communications) since August 2002, when the brand-new Sachse high school was chosen as a location for the district to pilot the Hitachi projectors. The

projectors are Hitachi OEM models branded under Dukane. “We had 32-inch televisions in every classroom and that size isn’t big enough for all the students in the classroom to see,” said Jim Hysaw, Executive Administrator of Technology, Garland ISD. “We tested the projectors in that school, and we discovered that because the viewing area of the projector was so large, more teachers were using them to display presentations.”

The projectors are used in combination with Crestron RoomView software that allows instructors to control the projector via computer. “We were extremely deliberate in the decision-making process, and ultimately we decided on Hitachi because their projectors have the best warranty, best lamp life, and best overall quality,” Hysaw added. “We figured out that to buy a higher-quality TV was about the same price as buying a projector, so we decided that for a comparable price, we could mount the projectors and add the Crestron program.”



“It is so much easier to teach from a computer workstation when the students can see what is being presented and hear audio clearly,” said Cathy Barck, High School Technology Coordinator, Garland ISD. “The CP-X328W Series projectors have definitely made a difference in the way teachers teach and the way students learn.”

The CP-X328W Series features 2,000 ANSI lumens and XGA resolution. With a six-pound footprint, the CP-X328W Series is packed with several high-quality specifications. The CP-X328W Series features native XGA resolution for added image clarity with a brightness of 2,000 ANSI lumens and a 350:1 contrast ratio.

Additionally, the CP-X328W Series features vertical and horizontal digital keystone correction, making them ideal for classrooms, allowing educators to work around seating arrangements where students can easily obstruct the path of the projected image.

More information about Garland Independent School District can be located at [www.garlandisd.net](http://www.garlandisd.net)

More information about Troxell Communications can be located at [www.trox.com](http://www.trox.com)

More information about Hitachi's Digital Media offerings can be located at [www.hitachi.us/digitalmedia](http://www.hitachi.us/digitalmedia)

### **About Hitachi**

Hitachi America, Ltd., Digital Media Division, supplies high-performance multimedia products to OEMs, value-added resellers, system integrators and distributors. The division's products include LCD/LCOS projectors.

Hitachi America, Ltd., a subsidiary of Hitachi, Ltd., markets and manufactures a broad range of electronics, computer systems and products, and consumer electronics, and provides industrial equipment and services throughout North America. For more information, visit <http://www.hitachi.us>.

Hitachi, Ltd. (NYSE: HIT), headquartered in Tokyo, Japan, is a leading global electronics company, with approximately 326,000 employees worldwide. Fiscal 2003 (ended March 31, 2003) consolidated sales totaled 8,634.4 billion yen (\$81.4 billion). The company offers a wide range of systems, products and services in market sectors, including information systems, electronic devices, power and industrial systems, consumer products, materials and financial services.

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